



**COMMUNITY
STATE BANK**
WHERE TODAY MEETS TOMORROW

CAPITAL
FINANCIAL STRATEGIES

**Community State Bank is Excited to Partner
With Capital Financial Strategies, a
Comprehensive, Full Service Financial Firm**

We want the name Community State Bank to be synonymous in your mind with quality customer service. More than synonymous – I want them to be one and the same. In fact, when you think “quality,” “reliability,” or “customer care,” I want you to think Community State Bank.

We are committed to obtaining your deepest trust. We are a leader; and we work with leaders. Our long history of innovation and support keep you ahead of the curve in meeting your financial goals.

Community State Bank wanted to expand our financial services to include access to companies which can provide you with comprehensive financial planning, including: tax efficient investment strategies, retirement, and estate planning. We began searching for a company that mirrors our customer service expectations, as well as, understanding the needs of our clients and communities in which they live. After discussions with several investment firms; we found that the best opportunity to provide our standard of quality customer care for these services is by partnering with Capital Financial Strategies, a comprehensive, full service financial firm. Their team has collectively, over 100 years of experience in the financial services industry. Capital Financial Strategies is focused on the customer, listening to his or her issues and challenges, and finally meeting those challenges with solutions, services, and resources unmatched in quality and functionality.

And that’s just the beginning. Take a moment to discover this new service. Visit our website or stop by any of our branched to learn more about this company and what they can do for you. Community State Bank and Capital Financial Strategies are committed to your satisfaction. We’ll do all we can to make your experience positive and to help you grow financially.

As always, thank you for choosing Community State Bank.

Sincerely,

Jeff Oody
President & Director
Community State Bank

Derek N. Chipolletti
Investment Advisor Representative
Capital Financial Strategies